

# PROFESSIONAL PROFILE



A. Scott Hensley, CCIM, SIOR  
Principal  
Industrial Specialist  
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Partial Client List:  
Britax  
Sunbelt Equipment Rental  
Sunbelt Equipment Replace  
Kellogg  
John Deere Landscapes  
City of Charlotte  
Cosentino N.A.  
The Building Center  
Parker Medical  
Case Paper  
Stephens Office Solutions

REO REPRESENTATION:  
Bank of America  
Zions Bank  
RBC Bank  
Aquesta Bank  
SCBT & NCBT



## Business Experience

Scott has been a commercial real estate broker in the Charlotte region since 1994. Prior to moving to Charlotte, Scott worked in the marketing and sales department for IBM in Richmond and Roanoke, Virginia. His real estate career began with Walker Real Estate Group where he focused on sales and leasing of industrial properties. In 1999, Scott joined Piedmont Properties / CORFAC International and continues to focus and grow his business within the industrial sector.

## Education

BS Degree in Marketing - Virginia Tech, 1992  
CCIM Designation as issued by Commercial Investment Real Estate Institute  
SIOR Designation as issued by Society of Industrial & Office Realtors

## Affiliations & Licenses:

North Carolina Licensed Real Estate Broker  
South Carolina Licensed Real Estate Broker  
North Carolina Property & Liability Insurance License  
National Association of Realtors (NAR)  
Charlotte Region Commercial Board of Realtors (CRCBR)  
President Elect - 2012  
Treasurer, 2011  
Board of Directors, 2009-Present  
SiteIndex, Inc  
Board of Directors, 2009-Present  
North Carolina CCIM Chapter Member  
CORFAC International  
Board of Directors, 2007-Present  
Business Development Committee, 2006-Present

## Awards

Charlotte Business Journal, "40 Under 40", 2009  
Charlotte Commercial Board of Realtors  
President's Award, 2010  
Silver Deal Maker Award, 2010  
Multi-Million Dollar Award Winner, 1999-Present  
Deal Maker Award-10 Year Award, 2009  
Silver Deal Maker Award, 2009