

# PROFESSIONAL PROFILE



A. Scott Hensley, CCIM, SIOR  
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Industrial Specialist  
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#### Clients include:

ABM Corporation  
Martin Marietta Materials  
RBC Centura  
U-Haul  
Kellogg  
LESCO/John Deere  
City of Charlotte  
84 Lumber  
The Building Center  
Ingersoll Rand  
Amerigas  
Smurfit-Stone  
Numerous local & regionally  
owned companies

#### Business Experience

Scott has been a commercial real estate broker in the Charlotte region since 1994. Prior to moving to Charlotte, Scott worked in the marketing and sales department for IBM in Richmond and Roanoke, Virginia. His real estate career began with Walker Real Estate Group where he focused on sales and leasing of industrial properties. In 1999, Scott joined Piedmont Properties / CORFAC International and continued to focus and grow his business within the industrial sector.

#### Education

BS Degree in Marketing - Virginia Tech, 1992

CCIM Designation as issued by Commercial Investment Real Estate Institute

SIOR Designation as issued by Society of Industrial & Office Realtors

#### Affiliations & Licenses:

North Carolina Licensed Real Estate Broker

South Carolina Licensed Real Estate Broker

North Carolina Property & Liability Insurance License

National Association of Realtors (NAR)

Charlotte Region Commercial Board of Realtors (CRCBR)  
Board of Directors, 2009

North Carolina CCIM Chapter Member

CORFAC International

Board of Directors, 2007-Present

Business Development Committee, 2006-Present

#### Awards

Charlotte Business Journal, "40 Under 40", 2009

Charlotte Commercial Board of Realtors

Multi-Million Dollar Award Winner, 1999-Present

Deal Maker Award-10 Year Award, 2009

