

PROFESSIONAL PROFILE



Lester E. Osborn, CCIM, SIOR

Principal

Industrial Specialist

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Clients include:

Premier Transportation

Menlo Logistics

Great Dane

Knight Transportation

CC Industries

FedEx Freight

Baumann Springs

Business Experience

Lester started his commercial real estate career in 1990 after enjoying seven years in the trucking business with McLean Trucking Company and Southeastern Freight Lines. In 1993, after successfully completing three years as an industrial specialist, Lester co-founded Piedmont Properties / COFAC International in December 1993. By capitalizing on his relationships in the trucking business, Lester has excelled in serving transportation companies with their real estate needs throughout the southeast while continuing to work closely with warehousing distribution.

Education

BSBA Degree in Marketing - East Carolina University, 1982

CCIM Designation as issued by Commercial Investment Real Estate Institute, 1995

SIOR Designation as issued by Society of Industrial & Office Realtors, 1996

Affiliations

YMCA Board of Directors, 1998 - Present

Past Patron Division Chairman - Community Outreach

Past Events Chairman - Community Outreach

Mind Body Spirit Award winner

Society of Industrial & Office Realtors

New Member Committee, 2001 - Present

Past Professional Standards Committee

Past Carolinas Chapter Admission Committee

CORFAC International

Board of Directors, 1999 - Present

Past Referrals Committee

Membership Committee

North Carolina CCIM Chapter

Charlotte Regional Commercial Board of Realtors

National Association of Realtors

Licenses

North Carolina

South Carolina

Georgia

Virginia

Awards

2006 Commercial Board of REALTORS® Gold Deal Maker Award, Charlotte

2005 Commercial Board of REALTORS® Silver Deal Maker Award, Charlotte

2004 Commercial Board of REALTORS® Gold Deal Maker Award, Charlotte

2003 SIOR Carolinas Chapter, Largest Number of Referral Business

2003 Top Producer Industrial Award Charlotte Region

