

PROFESSIONAL PROFILE



Lester E. Osborn, CCIM, SIOR
Principal
Industrial Specialist
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Clients include:
Premier Transportation
Menlo Logistics
Great Dane
Knight Transportation
CC Industries
FedEx Freight
Baumann Springs

Business Experience

Lester started his commercial real estate career in 1990 after enjoying seven years in the trucking business with McLean Trucking Company and Southeastern Freight Lines. In 1993, after successfully completing three years as an industrial specialist, Lester co-founded Piedmont Properties / COFAC International in December 1993. By capitalizing on his relationships in the trucking business, Lester has excelled in serving transportation companies with their real estate needs throughout the southeast while continuing to work closely with warehousing distribution.

Education

BSBA Degree in Marketing - East Carolina University, 1982
CCIM Designation as issued by Commercial Investment Real Estate Institute, 1995
SIOR Designation as issued by Society of Industrial & Office Realtors, 1996

Affiliations

YMCA Board of Directors, 1998 - Present
Past Patron Division Chairman - Community Outreach
Past Events Chairman - Community Outreach
Mind Body Spirit Award winner
Society of Industrial & Office Realtors
New Member Committee, 2001 - Present
Past Professional Standards Committee
Past Carolinas Chapter Admission Committee
CORFAC International
Board of Directors, 1999 - Present
Past Referrals Committee
Membership Committee
North Carolina CCIM Chapter
Charlotte Regional Commercial Board of Realtors
National Association of Realtors

Licenses

North Carolina South Carolina
Georgia Virginia

Awards

2006 Commercial Board of REALTORS® Gold Deal Maker Award, Charlotte
2005 Commercial Board of REALTORS® Silver Deal Maker Award, Charlotte
2004 Commercial Board of REALTORS® Gold Deal Maker Award, Charlotte
2003 SIOR Carolinas Chapter, Largest Number of Referral Business
2003 Top Producer Industrial Award Charlotte Region

