



# LESTER E. OSBORN, CCIM, SIOR

FOUNDING PRINCIPAL, INDUSTRIAL SPECIALIST

704.375.1131

losborn@piedmontproperties.com

## EXPERIENCE

- Founded Piedmont Properties after 7 years gaining national and professional experience in the trucking business with McLean Trucking and Southeastern Freight Lines
- Began by focusing on transportation real estate by representing national trucking brands as well as regional firms and property investors
- Expanded experience the last 25 years to include warehousing, distribution, assembly, manufacturing, and built-to-suit

**REPUTATION** - Lester has built an excellent reputation for himself and his company surrounding the principles of integrity and honesty.

**COLLABORATION** - Known for his industry knowledge and collaborative nature, Lester has received a significant number of referrals from CORFAC, CCIM, & SIOR members.

**COMMUNITY** - Lester is a former board member of the Dowd YMCA and is actively involved in 24 hours of Booty which raises funds and awareness for cancer survivors and research.

## VOLUNTEER ROLES & AFFILIATIONS

### Society of Industrial & Office Realtors (SIOR)

- Member of the Retention Committee, 2011 - present
- New member committee, 2001-2010
- Past Professional Standards Committee
- Past Carolinas Chapter Admission Committee

### CORFAC International

- Board of Directors, 1999 - 2008
- Past Referrals and Membership Committees

### National Association of Realtors (NAR)

### North Carolina CCIM Chapter Member

### Charlotte Regional Commercial Board of Realtors

### YMCA Board of Directors

- Past Patron Division Chairman - Community Outreach
- Past Events Chairman - Community Outreach

## EDUCATION

BSBA in Marketing & Management  
East Carolina University

CCIM Designation  
Commercial Real Estate Institute

SIOR Designation  
Society of Industrial & Office Realtors

## LICENSES

North Carolina  
South Carolina  
Georgia

## PARTIAL CLIENT LIST

Great Dane  
Knight Transportation  
CC Industries  
FedEx Freight  
North American Terminals  
AAA Cooper Transportation  
Southeastern Freight  
Britax USA  
Weston, Inc  
Pike Electric  
Morris Jenkins



SIOR